## SPOKANE 🍄 REALTORS®



#### (This report reflects all April Closed Sales reported through COB on May 4th.)

MLS
Sales
464 closed sales of single family homes on less than one acre, including condominiums were reported for April 2024. Sales are up 6.2% when compared to April 2023, when 437 closed sales were reported. The average sales price for April 2024 was \$451,256, down 0.1% from April 2023, when the average closed sales price was \$451.541. The median closed sales price was \$426,995 for April 2024, up 1.9% from April 2023, when the median closed sales price was \$419,000.

Data
Closed sales of single family homes on less than one acre, including condominiums through April this year total 1,571. Compared to last year to date closed sales totaled 1,492. Closed sales through April 2024 are up 5.3%. Year to date average closed sales price through April is \$439,259 an increase of 2.9% compared to the same period last year. Average closed sales price last year through April was \$426,933. Year to date median closed sales price through April is \$411,500 compared to last year's median closed sales price through April of \$396,500. An increase of 3.8%. Inventory as of this report is up compared to last year, 856 properties compared to 690 last year. New construction closed sales for April were up with 97 closed sales reported compared to 96 closed sales reported last April.

## **Residential Site Built and Condo in Spokane County**

### (On less than one acre) HOME SALES MARKET ACTIVITY

| AREA           | Active<br>Listings<br>(as of<br>5/2/24) | New<br>Listings | Expired<br>Listings | Pending<br>Sales | Closed<br>Sales | Average<br>Sales Price<br>(Closed) | Median<br>Sale Price<br>(Closed) | Total<br>Volume | New Home<br>Sales Closed &<br>Avg. Price |
|----------------|---|-----------------|---------------------|------------------|-----------------|------------------------------------|----------------------------------|-----------------|--|
| VALLEY         |   |                 |                     |                  |                 |                                    |                                  |                 |  |
| 110            | 127                                     | 147             | 15                  | 103              | 73              | 472.630                            | 449.000                          | 34,502,006      | 26/517.443                               |
| 111            | 0                                       | 0               | 0                   | 0                | 0               | 0                                  | 0                                | 0               | 0  |
| 112            | 92                                      | 74              | 12                  | 51               | 39              | 521,655                            | 489,950                          | 20,344,455      | 0  |
| 140            | 41                                      | 51              | 5                   | 36               | 20              | 459,498                            | 402,500                          | 9,189,950       | 1/448,000                                |
| 141            | 10                                      | 10              | 1                   | 5                | 4               | 498,750                            | 475,000                          | 1,995,000       | 0  |
| 142            | 4                                       | 2               | 0                   | 1                | 9               | 442,155                            | 449,999                          | 3,979,394       | 2/491,448                                |
| SOUTH          |   | 2               | U                   | -                | 0               | 442,100                            | 440,000                          | 0,010,004       | 2/ 401,440                               |
| 210            | 59                                      | 86              | 6                   | 71               | 55              | 391,190                            | 375,000                          | 21,515,435      | 1/500,000                                |
| 211            | 39                                      | 33              | 7                   | 18               | 15              | 584,220                            | 550,000                          | 8,763,300       | 3/808,267                                |
| 220            | 80                                      | 74              | 10                  | 49               | 29              | 611,078                            | 598,707                          | 17,721,267      | 5/529,973                                |
| 221            | 1                                       | 1               | 0                   | 1                | 1               | 465.000                            | 465.000                          | 465,000         | 0  |
| NORTHWEST      |   | 1               |                     | 1                | I               |                                    | ,                                |                 | -  |
| 330            | 71                                      | 88              | 7                   | 69               | 59              | 378,355                            | 338,000                          | 22,322,958      | 0  |
| 331            | 108                                     | 106             | 5                   | 83               | 41              | 512,317                            | 480,000                          | 21,005,010      | 14/486,358                               |
| 332            | 8                                       | 7               | 1                   | 2                | 3               | 843,000                            | 799,000                          | 2,529,000       | 0  |
| NORTHEAST      |   | 1               | 1                   |                  |                 |                                    |                                  |                 | 1  |
| 340            | 53                                      | 74              | 4                   | 69               | 41              | 300,644                            | 300,000                          | 12,326,424      | 1/479,000                                |
| 341            | 20                                      | 30              | 5                   | 18               | 13              | 432,521                            | 464,995                          | 5,622,775       | 4/450,359                                |
| 342            | 35                                      | 25              | 7                   | 17               | 12              | 609,658                            | 517,450                          | 7,315,900       | 1/630,000                                |
| WEST PLAINS    |   |                 |                     |                  |                 |                                    |                                  | ·               |  |
| 420            | 41                                      | 46              | 3                   | 31               | 24              | 403,899                            | 407,611                          | 9,693,575       | 9/437,231                                |
| 430            | 17                                      | 19              | 1                   | 14               | 14              | 383,751                            | 388,823                          | 5,372,503       | 8/417,177                                |
| OS METRO NORTH | l                                       |                 |                     |                  |                 |                                    |                                  |                 |  |
| 532            | 23                                      | 17              | 1                   | 7                | 5               | 383,998                            | 399,990                          | 1,919,990       | 1/399,990                                |
| 542            | 14                                      | 12              | 0                   | 6                | 4               | 424,584                            | 416,998                          | 1,698,335       | 3/433,112                                |
| OS METRO SOUTH |   |                 |                     |                  |                 |                                    |                                  |                 |  |
| 612            | 3                                       | 2               | 1                   | 0                | 0               | 0                                  | 0                                | 0               | 0  |
| 622            | 3                                       | 3               | 1                   | 2                | 1               | 186,528                            | 186,528                          | 186,528         | 0  |
| DOWNTOWN       |   |                 |                     |                  |                 |                                    |                                  |                 |  |
| 700            | 7                                       | 5               | 2                   | 2                | 2               | 457,000                            | 457,000                          | 914,000         | 0  |
| 5/2/24         | 856                                     |                 |                     |                  |                 |                                    |                                  |                 |  |
| April Total    |   | 912             | 94                  | 655              | 464             | 451,256                            | 426,995                          | 209,382,911     | 97/494,967                               |
| March '24      | 690                                     | 661             | 89                  | 525              | 437             | 451,541                            | 419,000                          | 197,323,539     | 96/491,913                               |
| April '23      | 634                                     | 752             | 74                  | 602              | 413             | 441,053                            | 415,000                          | 182,154,923     | 69/529,028                               |
| YTD '24        |   | 2782            | 396                 | 1984             | 1,571           | 439,259                            | 411,500                          | 690,076,369     | 339/502,791                              |
| YTD '23        |   | 2,468           | 375                 | 2,026            | 1,492           | 426,933                            | 396,500                          | 636,984,386     | 241/549,584                              |

# SPOKANE 🍄 REALTORS®



#### (This report reflects all April Closed Sales reported through COB on May 4th.)

| MARKET OVERVIEW<br>April 2024 | This Month | Previous<br>Month | Percent<br>Change | Previous Year     | Percent<br>Change | This Year to<br>Date | Previous<br>Year to Date | Percent<br>Change |
|-------------------------------|------------|-------------------|-------------------|-------------------|-------------------|----------------------|--------------------------|-------------------|
|                               | R          | ESIDENTIAL SITE   | BUILT AND COM     | IDO (On less than | 1 acre)           |                      |                          |                   |
| Closed Sales                  | 464        | 437               | +6.2%             | 413               | +12.4%            | 1,571                | 1492                     | +5.3%             |
| Average Price                 | \$451,256  | \$451,541         |                   | \$441,053         | +2.4%             | \$439,259            | \$426,933                | +2.9%             |
| Median Price                  | \$426,995  | \$419,000         | +1.9%             | \$415,000         | +2.9%             | \$411,500            | \$396,500                | +3.8%             |
| Potential Short Sales         | 4          | 3                 | +33.4%            | 0                 | +400%             | 14                   | 0                        | +1400%            |
| REO's                         | 0          | 0                 | -                 | 0                 | -                 | 4                    | 2                        | +100%             |
| Pending Sales                 | 655        | 525               | +24.8%            | 602               | +8.8%             | 1984                 | 2,026                    | -2.1%             |
| New Listings                  | 912        | 661               | +38.0%            | 752               | +21.3%            | 2782                 | 2,468                    | +12.8%            |
| Active Inventory *            | 856        | 690               | +24.1%            | 634               | +35.1%            | N/A                  | N/A                      | N/A               |

\*As of 5/02/2024

| RESIDENTIAL RESALE (Excludes Condos and New Construction) |           |           |        |           |        |           |           |       |  |  |
|---|-----------|-----------|--------|-----------|--------|-----------|-----------|-------|--|--|
| Closed Sales  | 355       | 331       | +7.3%  | 316       | +12.4% | 1,187     | 1,172     | +1.3% |  |  |
| Average Price   | \$442,702 | \$444,976 | -0.6%  | \$437,601 | +1.2%  | \$426,838 | \$413,380 | +3.3% |  |  |
| Median Price  | \$404,000 | \$412,000 | -2.0%  | \$410,000 | -1.5%  | \$395,000 | \$379,000 | +4.3% |  |  |
| Active Inventory *  | 594       | 449       | +32.3% | 417       | +42.5% | N/A       | N/A       | N/A   |  |  |

\*As of 5/02 /2024

| RESIDENTIAL/SITE BUILT ON 1-5 ACRES   |           |           |        |           |        |           |           |       |  |
|---|-----------|-----------|--------|-----------|--------|-----------|-----------|-------|--|
| Closed Sales     29     12     +141.7%     20     +45.0%     79     61     +2 |           |           |        |           |        |           |           |       |  |
| Average Price   | \$736,605 | \$581,566 | +26.7% | \$663,860 | +11.0% | \$718,979 | \$657,336 | +9.4% |  |
| Median Price  | \$650,000 | \$570,000 | +14.1% | \$640,000 | +1.6%  | \$650,000 | \$625,000 | +40%  |  |

| SITE BUILT RESIDENTIAL/NEW CONSTRUCTION (On less than 1 acre)                     |           |           |       |           |       |           |           |       |  |
|---|-----------|-----------|-------|-----------|-------|-----------|-----------|-------|--|
| Closed Sales     97     96     +1.1%     69     +40.6%     339     241     +40.6% |           |           |       |           |       |           |           |       |  |
| Average Price   | \$494,967 | \$491,913 | +0.7% | \$529,028 | -6.5% | \$502,791 | \$549,854 | -86%  |  |
| Median Price  | \$464,990 | \$449,995 | +3.4% | \$462,950 | +0.5% | \$459,000 | \$494,995 | -7.3% |  |