



## MLS WEEKLY NEWS & INFO

September 7, 2018

### TOTAL MLS VOLUME FOR THE MONTH OF AUGUST, 2018

Net Closed Volume for the month of August, 2018 was \$349,043,811. There were 1,777 listings processed, 1,366 closed sales. Compared to last month, Net Closed Volume is down \$3,848,097. Listings are down 33, sales are up 25. Compared to last year, Net Closed Volume is up \$45,844,604. Listings are down 92, sales are up 66. Mandatory sales volume was \$266,578,796. Non-Mandatory sales volume was \$82,465,015. Pending sales (figured on list price) were \$324,485,771. There were 1,213 pending sales processed.

#### MANDATORY MLS PROPERTIES

##### AUGUST LEADERS

###### TOP TEN SALES

Matt Raby, Kelly Right Real Estate	\$1,221,417	Patrick Kendrick, Audubon Realty	\$806,250
Marilyn Dhaenens, John L Scott Spokane Valley	1,149,925	Allyson, Knapp, Windermere Liberty Lake	800,000
Bill Davis, RE/MAX Nexus	1,056,225	Tom Hormel, RE/MAX Inland Empire	744,500
Tanya Tyler, Keller Williams	1,044,400	Erika Rayburn, New Home Star WA	732,617
Camela Lathrop, Choice Realty	811,147	Randy Wells, Windermere City Group	732,475

###### TOP TEN LISTINGS SOLD

Brad Boswell, RE/MAX of Spokane	\$1,581,945	Kristi Green, Greenstone Real Estate	\$1,123,532
Erika Rayburn, New Home Star WA	1,470,588	Seth Maefsky, Keller Williams	1,055,625
Gayle Terry, Windermere Manito	1,392,000	Brenda Tampien, 4 Degrees Real Estate	998,750
Joel Elgee, Coldwell Banker Schneidmiller	1,279,400	Jonathan Bich, Coldwell Banker Tomlinson N	997,500
Jim Lister, Windermere Manito	1,126,759	Jeff Paulus, Citibrokers	983,400

###### MOST SALES

Bill Davis, RE/MAX Nexus	4
Patrick Kendrick, Audubon Realty	4
Matt Raby, Kelly Right Real Estate	4

###### MOST LISTINGS SOLD

Erika Rayburn, New Home Star WA	5
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#### YEAR TO DATE LEADERS

##### TOP TEN SALES YEAR TO DATE

Gayle Terry, Windermere Manito	\$8,123,444	Jonathan Bich, Coldwell Banker Tomlinson N	\$4,544,575
Brandon Marchand, Keller Williams	7,198,899	Pam Fredrick, John L. Scott Spokane Valley	4,021,456
Lisa Thome, John L. Scott, Inc.	5,113,690	Randy Wells, Windermere City Group	3,923,720
Denise Fox, Century 21 Beutler & Assoc.	4,626,688	Kim Hagel, Keller Williams	3,885,032
Bernadette Pillar, Keller Williams	4,560,916	Mollie Sweat, Coldwell Banker Tomlinson S	3,537,166

##### TOP TEN LISTINGS SOLD YEAR TO DATE

Gayle Terry, Windermere Manito	\$9,402,076	Eric Tucker, John L. Scott, Inc.	\$5,884,188
Jim Lister, Windermere Manito	7,474,165	Seth Maefsky, Keller Williams	5,687,640
Brandon Marchand, Keller Williams	7,086,747	Mollie Sweat, Coldwell Banker Tomlinson S	5,241,825
Karen O'Donnell, Coldwell Banker Tomlinson N	6,980,353	Jeremy Nichols, Greenstone Real Estate	5,174,204
Todd Spencer, Windermere Valley	6,580,057	Pam Fredrick, John L Scott Spokane Valley	5,083,303



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