



MLS WEEKLY NEWS & INFO

April 6, 2012

TOTAL MLS VOLUME FOR THE MONTH OF MARCH, 2012

Net Closed Volume for the month of March, 2012 was \$82,077,889. There were 1,451 listings processed, 486 closed sales. Compared to last month, Net Closed Volume is up \$26,505,445. Listings are up 297, sales are up 122. Compared to last year, Net Closed Volume is up \$8,089,671. Listings are up 19, sales are up 49. Mandatory sales volume was \$65,449,018. Non-Mandatory sales volume was \$16,628,871. Pending sales (figured on list price) were \$94,366,938. There were 562 pending sales processed.

MANDATORY MLS PROPERTIES

MARCH LEADERS

TOP TEN SALES

Jim Lister, Windermere Manito	\$598,727	Lou Dunham, John L. Scott Spokane, Inc.	\$367,640
Pam Fredrick, John L. Scott Spokane Valley	582,450	Marie Pence, Coldwell Banker Tomlinson N	367,025
Lisa Thome, John L. Scott Spokane, Inc.	484,767	Jonathan Bich, Coldwell Banker Tomlinson N	333,000
Nancy Wynia, Windermere Manito	471,000	Jeff Crane, Crane Real Estate Group	319,000
Scott Carr, Coldwell Banker Schneidmiller	385,000	Roy Mortlock, Windermere Manito	306,000

TOP TEN LISTINGS SOLD

Jim Lister, Windermere Manito	\$898,124	Zac Scott, Coldwell Banker Schneidmiller	\$551,874
Denise Fox, Century 21 Beutler & Assoc.	775,200	Nancy Wynia, Windermere Manito	516,000
Todd Sullivan, Keller Williams-Branch	650,650	James Luster, Coldwell Banker Tomlinson N	379,467
Ron McIntire, Choice Realty, LLC	569,250	Colleen Kelley-Kutz, RE/MAX of Spokane	352,500
Fritz Nichols, Windermere Manito	567,725	Chuck Mehalechko, RE/MAX of Spokane	349,700

MOST SALES

Marie Pence, Coldwell Banker Tomlinson N	2.5
Natalia Seefeldt, RE/MAX of Spokane	2.5
Todd Sullivan, Keller Williams-Branch	2.5

MOST LISTINGS SOLD

Todd Sullivan, Keller Williams-Branch	6.5
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YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Collin Kelley, RE/MAX of Spokane	\$893,000	Marie Pence, Coldwell Banker Tomlinson N	\$660,650
Pam Fredrick, John L. Scott Spokane Valley	876,200	Jim Lister, Windermere Manito	598,727
Hollie Smith, Windermere Manito	693,250	Nancy Wynia, Windermere Manito	593,500
Melissa Murphy, Prime Realty Group	652,137	Bernadette Pillar, Keller Williams Branch	531,866
Joel Elgee, Coldwell Banker Schneidmiller	624,650	Lou Dunham, John L. Scott Spokane, Inc.	529,240

TOP TEN LISTINGS SOLD YEAR TO DATE

Fritz Nichols, Windermere Manito	\$2,483,100	Chuck Mehalechko, RE/MAX of Spokane	\$895,453
Todd Sullivan, Keller Williams-Branch	2,367,337	Ron McIntire, Choice Realty, LLC	862,500
Jim Lister, Windermere Manito	1,472,894	Bob Travis, Windermere Manito	859,234
Denise Fox, Century 21 Beutler & Assoc.	1,313,300	Nancy Wynia, Windermere Manito	809,500
Eric Tucker, John L. Scott Spokane, Inc.	1,025,730	Rand Hatch, Hatch Real Estate	788,253



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