



SPOKANE ASSOCIATION OF REALTORS®

MLS WEEKLY NEWS & INFO



February 4, 2011

TOTAL MLS VOLUME FOR THE MONTH OF JANUARY 2011

Net Closed Volume for the month of January 2011 was \$48,822,120. There were 1583 listings processed, 272 closed sales. Compared to last month, Net Closed Volume is down \$42,439,648. Listings are up 735, sales are down 218. Compared to last year, Net Closed Volume is down \$364,932. Listings are down 156, sales are down 4. Mandatory sales volume was \$35,364,873. Non-Mandatory sales volume was \$13,457,247. Pending sales (figured on list price) were \$55,334,783. There were 314 pending sales processed.

MANDATORY MLS PROPERTIES

JANUARY LEADERS

TOP TEN SALES

Debra Rowe, Brumback Real Estate	\$592,500	Mollie Sweat, Coldwell Banker Tomlinson S	\$287,500
Denise Fox, Century 21 Beutler & Assoc. Spo	573,225	Mary Moulton, Moulton Realty	284,960
Gary Hansen, Prudential Spokane R.E.	484,500	Lori Peters, Windermere Valley	250,000
Susie Luby, John L. Scott Spokane	356,094	Collin Kelley, RE/MAX of Spokane	241,000
Rand Hatch, Hatch Real Estate	342,617	Diane Kooy, John L. Scott Spokane Valley	225,000

TOP TEN LISTINGS SOLD

Rand Hatch, Hatch Real Estate	\$800,146	Denise Fox, Century 21 Beutler & Assoc. Spo.	\$301,000
Fritz Nichols, Windermere Manito	537,700	Debra Rowe, Brumback Real Estate	296,250
Randy Long, Century 21 Beutler, Liberty Lake	527,210	Erin Uberuaga, Brumback Real Estate	296,250
Mollie Sweat, Coldwell Banker Tomlinson S	422,475	Trevor Windhorst, Windermere Valley	294,662
Ryan Fuller, Windermere Manito	372,161	Suzette Alfonso, Coldwell Banker Tomlinson N	282,450

MOST SALES

Rand Hatch, Hatch Real Estate 1.5

MOST LISTINGS SOLD

Ryan Fuller, Windermere Manito 4.5



RPR AVAILABLE TO YOU!

The Realtor Property Resource (RPR) is a new **FREE** website that combines public record data and MLS data in one place for you. Visit www.narrpr.com to create your free account. After you create your account, make use of their mobile solution at m.narrpr.com.

CANCEL AND RE-LIST POLICY

Listing a property, canceling it and entering it in as "NEW" is not acceptable. You must have a **minimum of 30 days** after canceling a listing before you can enter it in as a "New" listing **in the same office**. This is a fineable offense and will be closely monitored.



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