



## MLS WEEKLY NEWS & INFO

January 11, 2013

### **TOTAL MLS VOLUME FOR THE MONTH OF DECEMBER, 2012**

Net Closed Volume for the month of December, 2012 was \$104,786,834. There were 617 listings processed, 560 closed sales. Compared to last month, Net Closed Volume is down \$777,554. Listings are down 282, sales are down 11. Compared to last year, Net Closed Volume is up \$16,469,886. Listings are down 170, sales are up 4. Mandatory sales volume was \$79,926,134. Non-Mandatory sales volume was \$24,284,700. Pending sales (figured on list price) were \$68,207,820. There were 381 pending sales processed.

### MANDATORY MLS PROPERTIES

#### DECEMBER LEADERS

##### TOP TEN SALES

Lisa Thome, John L. Scott Spokane	\$1,037,000	Suzy Dix, Windermere Manito	\$487,450
Mollie Sweat, Coldwell Banker Tomlinson S	736,497	Jim Lister, Windermere Manito	470,500
Patricia Sampson, Century 21 Beutler & Assoc.	650,000	Brad Boswell, RE/MAX of Spokane	452,894
Jim Powers, Century 21 Beutler & Assoc.	589,520	Kristina Bartlett, Spokane Home Buyers	379,250
Denise Fox, Century 21 Beutler & Assoc.	544,760	Maria Walker, Century 21 Beutler & Assoc.	374,475

##### TOP TEN LISTINGS SOLD

Greg Benner, Greenstone Real Estate	\$1,788,712	Gayle Terry, Century 21 Beutler & Assoc.	\$685,000
Jim Lister, Windermere Manito	1,775,798	Don Hay, Windermere Valley	650,000
Jim Powers, Century 21 Beutler & Assoc.	1,046,820	Denise Fox, Century 21 Beutler & Assoc.	648,500
Kathy Bixler, Coldwell Banker Tomlinson S	963,975	Melissa Murphy, Prime Real Estate Group LLC	488,000
Lisa Thome, John L. Scott Spokane	921,260	Todd Sullivan, Keller Williams Spokane	475,030

##### MOST SALES

Collin Kelley, RE/MAX of Spokane 3

##### MOST LISTINGS SOLD

Greg Benner, Greenstone Real Estate 7

### YEAR TO DATE LEADERS

##### TOP TEN SALES YEAR TO DATE

Lisa Thome, John L. Scott Spokane	\$4,114,472	Collin Kelley, RE/MAX of Spokane	\$3,011,238
Pam Fredrick, John L. Scott Spokane Valley	3,917,205	Tracy Penna, Century 21 Beutler & Assoc.	2,947,288
Denise Fox, Century 21 Beutler & Assoc.	3,506,535	Lori Peters, Windermere Valley	2,939,905
Bernadette Pillar, Keller Williams Spokane	3,215,416	Melissa Murphy, Prime Real Estate Group LLC	2,933,299
Jeff Crane, Crane Real Estate Group	3,179,860	Jim Lister, Windermere Manito	2,887,743

##### TOP TEN LISTINGS SOLD YEAR TO DATE

Denise Fox, Century 21 Beutler & Assoc.	\$7,579,125	Melissa Murphy, Prime Real Estate Group LLC	\$5,176,103
Jim Lister, Windermere Manito	7,399,717	Lisa Thome, John L. Scott Spokane	5,086,010
Todd Sullivan, Keller Williams Spokane	7,258,320	Eric Tucker, John L. Scott Spokane	4,855,520
Fritz Nichols, Windermere Manito	6,213,717	Jim Powers, Century 21 Beutler & Assoc.	4,445,171
Greg Benner, Greenstone Real Estate	5,764,403	Joseph Kramer, RE/MAX of Spokane	4,332,417



Copyright© 2013 Spokane Association of REALTORS® All rights reserved

