



## MLS WEEKLY NEWS & INFO

October 7, 2011

### TOTAL MLS VOLUME FOR THE MONTH OF SEPTEMBER, 2011

Net Closed Volume for the month of September, 2011 was \$88,240,605. There were 1,292 listings processed, 543 closed sales. Compared to last month, Net Closed Volume is down \$15,301,751. Listings are down 268, sales are down 53. Compared to last year, Net Closed Volume is up \$41,317. Listings are down 130, sales are up 57. Mandatory sales volume was \$70,834,813. Non-Mandatory sales volume was \$17,405,792. Pending sales (figured on list price) were \$84,710,492. There were 513 pending sales processed.

### MANDATORY MLS PROPERTIES

#### SEPTEMBER LEADERS

##### TOP TEN SALES

Melinda Denton, Coldwell Banker NW Group	\$482,980	Denise Fox, Century 21 Beutler & Assoc, Spo	\$327,750
Gaye Shumaker, Windermere Manito	451,975	Shay Garvey, Prudential Spokane R.E.	324,700
Lisa Thome, John L. Scott Spokane	399,500	Jesse Fox, Fox Property Group LLC	320,000
Teresa Jaynes, Coldwell Banker NW Group	334,127	JoAnn Zyph, John L. Scott Spokane Valley	317,500
Colleen Kelley-Kutz, RE/MAX of Spokane	327,875	Nick Grishko, Exit R.E. Professionals	292,800

##### TOP TEN LISTINGS SOLD

Denise Fox, Century 21 Beutler & Assoc, Spo	\$1,165,500	Chuck Mehalechko, RE/MAX of Spokane	\$528,150
Todd Sullivan, Keller Williams	1,027,150	Melissa Murphy, Choice Realty LLC	484,250
Rand Hatch, Hatch Real Estate	743,531	Fritz Nichols, Windermere Manito	468,200
Joseph Kramer, RE/MAX of Spokane	620,252	Mollie Sweat, Coldwell Banker Tomlinson S	409,950
Peggy McCartney, John L. Scott Spokane	590,000	Claudia Maefsky, Keller Williams	395,706

##### MOST SALES

Nick Grisko, Exit R.E. Professionals	2.5
Colleen Kelley-Kutz	2.5

##### MOST LISTINGS SOLD

Todd Sullivan, Keller Williams	10
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### YEAR TO DATE LEADERS

##### TOP TEN SALES YEAR TO DATE

Lisa Thome, John L. Scott Spokane	\$3,325,975	Dyer Davis, Windermere North	\$1,599,985
Denise Fox, Century 21 Beutler & Assoc, Spo	2,367,838	Colleen Kelley-Kutz, RE/MAX of Spokane	1,519,732
Mollie Sweat, Coldwell Banker Tomlinson S	2,353,075	Jonathan Bich, Coldwell Banker NW Group	1,415,025
Randy Wells, Windermere City Group	2,021,988	Pam Fredrick, John L. Scott Spokane Valley	1,399,850
Jim Lister, Windermere Manito	1,650,992	Michael Stinger, Keller Williams	1,368,531

##### TOP TEN LISTINGS SOLD YEAR TO DATE

Eric Tucker, John L. Scott Spokane	\$5,969,777	Jim Lister, Windermere Manito	\$4,761,717
Todd Sullivan, Keller Williams	5,758,086	Chuck Mehalechko, RE/MAX of Spokane	3,753,219
Denise Fox, Century 21 Beutler & Assoc, Spo	5,122,650	Ryan Fuller, R.H. Cooke & Associates	2,694,744
Fritz Nichols, Windermere Manito	5,058,225	Lisa Thome, John L. Scott Spokane	2,602,150
Rand Hatch, Hatch Real Estate	4,873,312	Pam Fredrick, John L. Scott Spokane Valley	2,248,500



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