



## MLS WEEKLY NEWS & INFO

January 10, 2020

### **TOTAL MLS VOLUME FOR THE MONTH OF DECEMBER, 2019**

Net Closed Volume for the month of December, 2019 was \$273,962,963. There were 688 listings processed, 979 closed sales. Compared to last month, Net Closed Volume is up \$7,586,896. Listings are down 292, sales are up 18. Compared to last year, Net Closed Volume is up \$56,337,538. Listings are up 71, sales are up 78. Mandatory sales volume was \$211,755,279. Non-Mandatory sales volume was \$62,207,684. Pending sales (figured on list price) were \$218,088,632. There were 759 pending sales processed.

### **MANDATORY MLS PROPERTIES**

#### **DECEMBER LEADERS**

##### **TOP TEN SALES**

Rick Richard, John L. Scott, Inc.	\$1,066,000	Lois Slack, Coldwell Banker Tomlinson N	\$736,200
Mark Anderson, Keller Williams	1,023,985	Bernadette Pillar, Bernadette Pillar R.E.	702,393
JoAnn Zyph, John L. Scott, Spokane Valley	823,353	Kolby Schoenrock, Windermere City Group	654,329
Brandon Marchand, Keller Williams	820,000	Taelor Fayette, Windermere Valley	642,400
Lisa Peters, Keller Williams	773,172	Melissa Murphy, Prime Real Estate Group	639,590

##### **TOP TEN LISTINGS SOLD**

Joseph Kramer, RE/MAX of Spokane	\$2,799,453	Mike Graham, Plese Realty	\$971,902
Pam Fredrick, John L. Scott Spokane Valley	1,509,875	Marie Pence, Windermere North	953,950
Todd Spencer, Windermere Valley	1,237,685	Steve Ranniger, Coldwell Banker Tomlinson V	880,134
James Faucett, TCT Real Estate	1,237,650	Denise Fox, CENTURY 21 Beutler & Assoc.	877,475
Dawn McKenna, Windermere Manito	983,554	Jim Lister, Windermere Manito	841,922

##### **MOST SALES**

Mark Anderson, Keller Williams 5

##### **MOST LISTINGS SOLD**

Joseph Kramer, RE/MAX of Spokane 5

### **YEAR TO DATE LEADERS**

##### **TOP TEN SALES YEAR TO DATE**

Brandon Marchand, Keller Williams	\$16,666,505	Melissa Murphy, Prime Real Estate Group	\$5,777,812
Bernadette Pillar, Bernadette Pillar R.E.	7,561,952	Kim Hagel, Keller Williams	5,666,014
Hunter Mackay, Keller Williams	6,235,644	Randy Wells, Windermere City Group	5,244,763
Gayle Terry, Windermere Manito	6,053,980	Aaron Farr, 4 Degrees Real Estate	5,167,900
Brad Boswell, RE/MAX of Spokane	6,020,151	Mark Anderson, Keller Williams	4,970,910

##### **TOP TEN LISTINGS SOLD YEAR TO DATE**

Jeremy Nichols, Greenstone Real Estate	\$12,501,790	Pam Fredrick, John L. Scott Spokane Valley	\$9,381,182
Jim Lister, Windermere Manito	12,102,571	Eric Tucker, John L. Scott, Inc.	8,565,069
Todd Spencer, Windermere Valley	11,146,191	David Reynolds, Source Real Estate	8,118,591
Brad Boswell, RE/MAX of Spokane	9,910,599	Lisa Thome, John L. Scott, Inc.	8,083,301
Brandon Marchand, Keller Williams	9,894,511	Mollie Sweat, Coldwell Banker Tomlinson S	7,666,625



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