



September 25, 2020

CLOSED SALES DEADLINE

Cutoff for September 2020, closed sales will be Thursday, October 1, 2020 at 10:00 a.m. All sales and corrected sales must be entered into the MLS by this date and time in order to be reported for the month of September.

COMMISSIONS REMINDER

Members of the Spokane Association of REALTORS® are reminded that all compensation of the Professional services of a real estate broker is negotiable between the broker and his or her client.

There are no recommended commission rates, fee schedules, or compensation tables available, endorsed, published, or recognized by any board, association, state association or the NATIONAL ASSOCIATION OF REALTORS®.

The nature and amount of compensation should be agreed to in writing between the broker and the client at the time the broker's services are retained.

The compensation paid by a listing broker to a cooperating broker in respect to any listing is established by the listing broker in his or her offer of cooperation with compensation, and is not fixed, controlled, recommended or maintained by any person other than the listing broker and his or her client.

SEPTEMBER IS REALTOR® SAFETY MONTH

NAR has a wealth of resources to help agents, brokers, and associations better understand and educate each other about the safety risks they face.

From [planning your safety strategy](#) to extensive [safety resources](#) including apps, products, and educators, NAR has many useful items for all real estate professionals including regularly-scheduled [safety webinars](#), numerous [articles](#) organized by category, [videos](#), and a [safety alert program](#).

NAR further offers the *Safety Matters: Safe Business = Smart Business* course free of charge to state and local REALTOR® associations. More information on the course and how to license it can be found [here](#).

Information about NAR's [Safety Program Reimbursement Grant for Associations](#) is also available.

If you need assistance or have suggestions, please email safety@realtors.org ([link sends e-mail](#)).

