



## MLS WEEKLY NEWS & INFO

March 5, 2021

### **TOTAL MLS VOLUME FOR THE MONTH OF FEBRUARY, 2021**

Net Closed Volume for the month of February, 2021 was \$221,446,690. There were 948 listings processed, 669 closed sales. Compared to last month, Net Closed Volume is down \$12,139,690. Listings are down 29, sales are down 45. Compared to last year, Net Closed Volume is up \$58,063,324. Listings are down 160, sales are up 75. Mandatory sales volume was \$204,958,875. Non-Mandatory sales volume was \$15,747,500. Pending sales (figured on list price) were \$293,572,858. There were 874 pending sales processed.

### **MANDATORY\* MLS PROPERTIES FEBRUARY LEADERS**

#### **TOP TEN SALES**

Tracy Penna, Windermere North	\$915,000	Chad Flett, Synergy Properties	\$742,450
Nathalie Batty, Redfin	907,525	Nichole Andreasen, 4 Degrees Real Estate	721,125
Peggy McCartney, John L. Scott, Inc.	885,475	Natalia Seefeldt, Regal Real Estate	691,950
Toby Blodgett, Keller Williams	771,500	Tanya Beebe, John L. Scott Spokane Valley	687,666
Ripley Ramsey, Professional Realty Services	750,000	Ryan Buth, Executive R.E. Group	675,000

#### **TOP TEN LISTINGS SOLD**

Dawn McKenna, Windermere Manito	\$1,439,731	Sharla Jones, Greenstone Real Estate	\$823,920
Seth Maefsky, Keller Williams	1,429,992	Jim Lister, Windermere Manito	823,320
Manny Salinas, Professional Realty Services	1,191,725	John Kirsch, New Home Star Wa	813,249
Joel Elgee, Coldwell Banker Schneidmiller	920,000	Shannon Grady, New Home Star Wa	813,056
Garry Cozza, Coldwell Banker Tomlinson S	837,176	Jan Leaf, Coldwell Banker Schneidmiller	750,000

#### **MOST SALES**

Ben Baker, Engel & Volkers	2.5
Nick Grishko, Keller Right Real Estate	2.5
Peggy McCartney, John L. Scott, Inc	2.5
Patrick MdHenry-Kroetch, Tamarack Realty	2.5

#### **MOST LISTINGS SOLD**

Ken Barcus, RE/MAX Select Associates	3.5
Olya Gabriel, Professional Realty Services	3.5

### **YEAR TO DATE LEADERS**

#### **TOP TEN SALES YEAR TO DATE**

Amy Parrish, RE/MAX of Spokane	\$1,444,047	Heidi Bollum, Windermere City Group	\$1,200,124
Pam Fredrick, John L. Scott Spokane Valley	1,325,373	Tracy Penna, Windermere North	1,165,500
Sharon Jones, Jones Real Estate	1,280,000	Ken Barcus, RE/MAX Select Associates	1,140,000
Steve James, 4 Degrees Real Estate	1,260,000	Steven Silbar, John L. Scott, Inc.	1,130,497
Jenna Norris, Century 21 Waterfront	1,228,000	Kylene, Emery, Haven Real Estate Group	1,126,321

#### **TOP TEN LISTINGS SOLD YEAR TO DATE**

Brad Boswell, RE/MAX of Spokane	\$2,078,202	Brandon Marchand, Keller Williams	\$1,735,500
Pam Fredrick, John L. Scott Spokane Valley	1,868,835	Seth Maefsky, Keller Williams	1,718,492
Manny Salinas, Professional Realty Services	1,774,225	Jim Lister, Windermere Manito	1,647,418
Ken Barcus, RE/MAX Select Associates	1,770,350	Joel Elgee, Coldwell Banker Schneidmiller	1,539,750
Karen O'Donnell, Coldwell Banker Tomlinson N	1,748,971	Katie Finch, New Home Star Wa	1,513,192





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### NON- MANDATORY\*\* MLS PROPERTIES FEBRUARY LEADERS

#### TOP TEN SALES

John Beutler, C 21 Beutler & Assoc.	\$948,500	Kathy Amistoso Main, RE/MAX of Spokane	\$237,500
Kelly Stravens, C 21 Beutler & Assoc.	452,500	Joel Crosby, CB Tomlinson S	225,000
Brian Zapotocky, Windermere Manito	320,000	Zac Scott, CB Schneidmiller	201,250
Brenda Burk, CB Schneidmiller	255,000	Joel Elgee, CB Schneidmiller	157,500
Gary Schneidmiller, CB Schneidmiller	240,000	Ryan Fowler, Professional Realty Services	74,000

#### TOP TEN LISTINGS SOLD

Kevin, Warner, Kestell Company	\$2,875,000	Brenda Burk, CB Schneidmiller	\$255,000
Joel Pearl, Joel Pearl Group	2,083,500	Mimi Fisher, Kelly Right Real Estate	240,000
Megan Wiks, Keller Williams	452,500	Kathy Amistoso Main, RE/MAX of Spokane	237,500
Joel Elgee, CB Schneidmiller	358,700	Kirk Holding, Realty Northwest	227,500
Scott Smith, CB Schneidmiller	320,000	Ron Bledsoe, Windermere North	225,000

### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

John Beutler, C 21 Beutler & Assoc.	\$948,500	Brenda Burk, CB Schneidmiller	\$362,500
Karin Kasinger, UC River Rock Realty	550,000	Jordan Tampien, 4 Degrees Real Estate	355,000
Kelly Stravens, C 21 Beutler & Assoc.	452,500	Stephen Barbieri, Goodale & Barbieri	327,500
Joel Pearl, Joel Pearl Group	445,000	Brian Zapotocky, Windermere Manito	320,000
Zac Scott, CB Schneidmiller	369,750	Amy Delducco, Tomlinson Sotheby's Intrntl	302,000

#### TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$2,966,000	Megan Wiks, Keller Williams	\$452,500
Kevin, Warner, Kestell Company	2,875,000	Brenda Burk, CB Schneidmiller	362,500
Joel Elgee, CB Schneidmiller	620,000	Jordan Tampien, 4 Degrees Real Estate	355,000
Karin Kasinger, UC River Rock Realty	550,000	Scott Smith, CB Schneidmiller	320,000
Kirk Holding, Realty Northwest	462,500	Amy Delducco, Tomlinson Sotheby's Intrntl	302,000

\* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

\*\* Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.



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