



## December 2, 2022

### TOTAL MLS VOLUME FOR THE MONTH OF NOVEMBER, 2022

Net Closed Volume for the month of November, 2022 was \$251,236,099. There were 865 listings processed, 593 closed sales. Compared to last month, Net Closed Volume is down \$75,751,010. Listings are down 377, sales are down 170. Compared to last year, Net Closed Volume is down \$146,398,030. Listings are down 76, sales are down 404. Mandatory sales volume was \$238,418,956. Non-Mandatory sales volume was \$12,817,140. Pending sales (figured on list price) were \$246,672,033. There were 623 pending sales processed.

### MANDATORY\* MLS PROPERTIES NOVEMBER LEADERS

#### TOP TEN SALES

Julie Cope, John L. Scott SH	\$1,196,500	Brandi Graham-Snow, Windermere North	\$922,500
Diana Stuart, MJ McAdams Realty	1,057,500	Nichole Andreasen, 4 Degrees Real Estate	860,750
Bambi Burrus, Kelly Right Real Estate	1,049,297	Amy Sparrow, Keller Williams Spokane	845,000
Daren Lawson, Windermere City Group	972,814	Gayle Earling, Windermere Valley	825,415
Nick Salzwedel, Professional Realty Services	972,400	Barbara Frye, Exit Real Estate North	820,000

#### TOP TEN LISTINGS SOLD

Brad Boswell, RE/MAX of Spokane	\$2,208,286	Kristi Green, Greenstone Real Estate	\$1,267,812
Darren Lawson, Windermere City Group	1,966,711	Barbara Frye, Exit Real Estate North	1,248,200
Brandon Marchand, Keller Williams Spokane	1,764,585	Kathy Bixler, Coldwell Banker Tomlinson S	1,217,500
Kristina Carlson, Synergy Properties	1,577,500	Trevor Windhorst, Windermere Valley	1,197,411
Katie Finch, New Home Star Washington	1,270,027	Elizabeth Boykin, Keller Williams Spokane	1,100,000

#### MOST SALES

Julie Cope, John L. Scott SH 2.5

#### MOST LISTINGS SOLD

Ken Barcus, RE/MAX Select Assoc. 3  
Brad Boswell, RE/MAX of Spokane 3

### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

Lisa Thome, John L. Scott, Inc.	\$8,379,900	Elizabeth Boykin, Keller Williams Spokane	\$6,325,987
Melissa Murphy, Prime Real Estate Group	8,243,557	Pam Fredrick, John L. Scott Valley	6,221,486
Steve Jones, Windermere Valley	8,051,375	Barbara Frye, Exit Real Estate North	6,139,007
Gayle Terry, Windermere Manito	7,299,450	Joel Elgee, Avalon 24 Real Estate	6,115,750
Chase Baxter, 4 Degrees Real Estate	7,135,572	Erik Dordal, Windermere City Group	6,051,500

#### TOP TEN LISTINGS SOLD YEAR TO DATE

Brad Boswell, RE/MAX of Spokane	\$17,157,308	Pam Fredrick, John L. Scott Valley	\$10,808,410
Brandon Marchand, Keller Williams Spokane	16,319,605	Rachael Meyer, Windermere North	10,712,917
Jennifer Kaiser, Lexington Home-DRH	15,400,795	Kathy Bixler, Coldwell Banker Tomlinson S	9,756,163
Gayle Terry, Windermere Manito	13,454,102	Seth Maefsky, Keller Williams Coeur d'Alene	9,744,986
Ken Barcus, RE/MAX Select Assoc.	10,909,425	Tracy Penna, Windermere North	9,611,115



## December 2, 2022

### NON- MANDATORY\*\* MLS PROPERTIES NOVEMBER LEADERS

#### TOP TEN SALES

Joel Pearl, Joel Pearl Group	\$247,500	Chris Bornhoft, Bornhoft Commercial	\$144,950
Fred Sharp, Coldwell Banker Schneidmiller	235,000	Mark Beardslee, C-21 Kelly Davis	125,000
Kyle Krug, John L. Scott, Inc	225,000	Darren Crossman, Keller Williams Colville	119,750
Rupinderpal Gil, Coldwell Banker Tomlinson V	215,000	Kim Hernandez, Keller Williams Spokane	115,000
Kelly Stewart, Plese Realty	172,500	Mike Crowley, Spokane Home Buyers	112,500

#### TOP TEN LISTINGS SOLD

Lisa Ciraulo, eXp Realty	\$852,495	Jesse Ingels, Washington State Land for Sale	\$375,000
Karin Kasinger, United County River Rock Realty	692,750	Deb Moore, Coldwell Banker Tomlinson S	344,000
Matthew Konkel, Avalon 24 Real Estate	600,000	Scott Smith, Windermere Coeur d'Alene	320,000
Tye Scott, Avalon 24 Real Estate	535,000	Joel Elgee, Avalon 24 Real Estate	285,500
Joel Pearl, Joel Pearl Group	427,500	Kevin McKee, G.K. Hansen Real Estate	215,000

### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

John Beutler, Century 21 Beutler & Assoc.	\$3,372,500	Devin Mecham, NAI Black	\$1,847,500
Joel Pearl, Joel Pearl Group	2,666,450	Ryan Towner, LT Real Estate	1,780,000
Jodi Long, Windermere City Group	2,575,000	Derek Raivio, LT Real Estate	1,625,000
Jennifer Ivey, Tomlinson Sotheby's Intrntl RE	2,460,749	Jim Orcutt, NAI Black	1,520,000
Jay Overholser, SDS Realty	2,095,625	Khalil Beznaigua, Windermere Manito	1,289,200

#### TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$12,666,800	Jennifer Ivey, Tomlinson Sotheby's Intrntl RE	\$2,460,750
Robert Milliron, Windermere North	6,450,000	Brenda Burk, Coldwell Banker Schneidmiller	1,905,000
Luke Brown, Keller Williams Coeur d'Alene	4,972,950	Lisa Ciraulo, eXp Realty	1,757,480
Jordan Tampien, 4 Degrees Real Estate	4,725,000	Tye Scott, Avalon 24 Real Estate	1,689,750
Joel Elgee, Avalon 24 Real Estate	4,351,875	Jay Overholser, SDS Realty	1,622,500

\* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

\*\* Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.