



June 2, 2023

TOTAL MLS VOLUME FOR THE MONTH OF MAY, 2023

Net Closed Volume for the month of May 2023 was \$329,552,273. There were 1,695 listings processed, 787 closed sales. Compared to last month, Net Closed Volume is up \$79,423,185. Listings are up 262, sales are up 181. Compared to last year, Net Closed Volume is down \$103,773,891. Listings are down 94, sales are down 194. Mandatory sales volume was \$317,639,576. Non-Mandatory sales volume was \$12,322,697. Pending sales (figured on list price) were \$441,090,173. There were 1,032 pending sales processed.

MANDATORY* MLS PROPERTIES MAY LEADERS

TOP TEN SALES

Karl Wilkinson, Kelly Right Real Estate	\$2,165,000	Brad Boswell, RE/MAX of Spokane	\$1,060,911
Nichole Andreasen, 4 Degrees Real Estate	1,802,350	Tyler Zyph, John L. Scott Valley	1,032,750
Lisa Thome, John L. Scott, Inc.	1,631,200	Bob Cooke, R.H. Cooke & Assoc.	1,000,000
Lee Ferrari, Redfin	1,562,500	Roger Williamson, Windermere Valley	999,000
Randy Wells, Windermere City Group	1,159,500	Mike Baumgarden, NVEST	950,000

TOP TEN LISTINGS SOLD

Karl Wilkinson, Kelly Right Real Estate	\$1,975,000	Garry Cozza, Coldwell Banker Tomlinson	\$1,273,984
Nichole Andreasen, 4 Degrees Real Estate	1,713,350	Brandon Marchand, Keller Williams	1,242,000
Seth Maefsky, Keller Williams Coeur d'Alene	1,644,375	Michel Pitts, RE/MAX Select Assoc.	1,186,450
Chris Canning, Coldwell Banker Tomlinson	1,459,600	Bob Cooke, R.H. Cooke & Assoc.	1,132,500
Brad Boswell, RE/MAX of Spokane	1,433,362	John Kirsch, New Home Star Washington	1,088,352

MOST SALES

Nichole Andreasen, 4 Degrees Real Estate 4

MOST LISTINGS SOLD

Nichole Andreasen, 4 Degrees Real Estate 3.75

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Nichole Andreasen, 4 Degrees Real Estate	\$5,227,500	Kathi Pate, Windermere Manito	\$2,624,500
Tanya Starkel, Keller Williams Spokane	3,076,832	Jessica Friedland, Professional Realty Services	2,383,404
Aaron Beal, Professional Realty Services	2,923,000	Lisa Thome, John L. Scott, Inc.	2,364,950
Kathryn McInturff, REAL Broker	2,870,508	Steve Wright, Redfin	2,324,698
Shane Bangle, Keller Williams Spokane	2,659,500	Lee Ferrari, Redfin	2,295,650

TOP TEN LISTINGS SOLD YEAR TO DATE

Brad Boswell, RE/MAX of Spokane	\$7,296,367	David Lawrence, Windermere North	\$3,725,500
Nichole Andreasen, 4 Degrees Real Estate	6,140,950	Gayle Terry, Windermere Manito	3,631,250
Kristi Green, Greenstone Real Estate	5,201,934	John Kirsch, New Home Star Washington	3,548,784
Brandon Marchand, Keller Williams Spokane	5,039,050	Seth Maefsky, Keller Williams Coeur d'Alene	3,538,375
Jeremy Nichols, Greenstone Real Estate	4,620,534	Garry Cozza, Coldwell Banker Tomlinson	3,148,507



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NON- MANDATORY** MLS PROPERTIES MAY LEADERS

TOP TEN SALES

Patrick Stevers, Citibrokers	\$437,500	Henry Fusaro, Keller Williams Coeur d'Alene	\$153,000
Dean McConnachie, Tomlinson Sotheby's Intrntl	342,500	Kylie Gaard, Touchstone Real Estate Group	135,000
Rick Sawyer, Katz Realty	320,000	Leah Cunningham, Windermere Valley	114,750
Alexxis Raugust, John L. Scott Valley	212,500	Monique Thielman, Century 21 Waterfront	99,500
Karilynn Hardan, Windermere North	182,500	Bev Heidecker, Cheney Realty	77,500

TOP TEN LISTINGS SOLD

Ron Snyder, Windermere Kettle Falls	\$675,000	Lisa Ciraulo, eXp Realty	\$312,500
Dallas Lightner, LT Real Estate	462,500	Chris DiCicco, RE/MAX Centennial	302,500
Ryan Towner, LT Real Estate	462,500	Cate Moye, Windermere Valley	250,000
Angela Newcomb, EXIT Real Estate Professionals	437,500	Joel Pearl, Joel Pearl Group	212,500
Barbara Smith, Live Real Estate	342,500	Jessica Side, Realty One Group Eclipse	182,500

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Jordan Tampien, 4 Degrees Real Estate	\$12,925,000	Patrick Stevers, Citibrokers	\$437,500
Monique Thielman, Century 21 Waterfront	1,103,000	Kelly Stravens, Century 21 Beutler & Assoc	400,000
Farrak Kaufman, Professional Realty Services	1,062,500	Joel Pearl, Joel Pearl Group	365,000
Devin Nagel, Keller Williams Coeur d'Alene	600,000	Khalil Beznaiguia, Windermere Manito	362,500
Ryan Towner, LT Real Estate	550,000	Robin Bundy, Joel Pearl Group	362,500

TOP TEN LISTINGS SOLD YEAR TO DATE

Jordan Tampien, 4 Degrees Real Estate	\$24,050,000	Lisa Ciraulo, eXp Realty	\$1,199,990
Aaron Farr, 4 Degrees Real Estate	4,175,000	Brenda Burk, Coldwell Banker Schneidmiller	1,104,000
Joel Pearl, Joel Pearl Group	3,127,250	Monique Thielman, Century 21 Waterfront	1,103,000
Luke Brown, Keller Williams Coeur d'Alene	1,555,000	Ron Snyder, Windermere Kettle Falls	705,000
Joel Elgee, Avalon 24 Real Estate	1,438,700	Devin Nagel, Keller Williams Coeur d'Alene	600,000

* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.