



September 8, 2023

TOTAL MLS VOLUME FOR THE MONTH OF AUGUST, 2023

Net Closed Volume for the month of August 2023 was \$359,763,175. There were 1,481 listings processed, 837 closed sales. Compared to last month, Net Closed Volume is up \$7,522,793. Listings are down 68, sales are up 78. Compared to last year, Net Closed Volume is down \$25,259,235. Listings are down 155, sales are down 58. Mandatory sales volume was \$342,787,322. Non-Mandatory sales volume was \$16,975,853. Pending sales (figured on list price) were \$393,087,511. There were 925 pending sales processed.

MANDATORY* MLS PROPERTIES AUGUST LEADERS

TOP TEN SALES

| | | | |
|--------------------------------------------------|-------------|-----------------------------------------|-------------|
| Tracy Penna, Windermere North | \$2,333,200 | Kevin Jones, Keller Williams Spokane | \$1,261,750 |
| Gayle Terry, Windermere Manito | 1,732,000 | Jim Lister, Windermere Manito | 1,037,500 |
| Sabrina Jones-Schroeder, Exit R.E. Professionals | 1,421,000 | Gayle Earling, Windermere Valley | 966,462 |
| Elizabeth Boykin, Keller Williams Spokane | 1,261,750 | Justin Bennett, Kelly Right Real Estate | 957,913 |
| Darcy McMurray, 4 Degrees Real Estate | 1,122,500 | Jacob Browne, Prime Real Estate Group | 956,250 |

TOP TEN LISTINGS SOLD

| | | | |
|----------------------------------------------|-------------|-----------------------------------------|-------------|
| Charlie Halstead, Berkshire Hathaway Jacklin | \$2,317,000 | Katie DeBill, Windermere Manito | \$1,316,500 |
| Jed Maclaurin, Windermere Manito | 1,849,700 | Gayle Terry, Windermere Manito | 1,292,000 |
| Kristi Green, Greenstone Real Estate | 1,795,336 | Nancy Wynia, Windermere Manito | 1,235,000 |
| Nathalie Batty, Redfin | 1,751,000 | Brad Boswell, RE/MAX of Spokane | 1,224,934 |
| Sherri Dotts, Keller Williams Colville | 1,570,000 | Kathy Bixler, Coldwell Banker Tomlinson | 1,185,000 |

MOST SALES

| | |
|-------------------------------------------|---|
| Elizabeth Boykin, Keller Williams Spokane | 3 |
| Tracy Penna, Windermere North | 3 |

MOST LISTINGS SOLD

| | |
|----------------------------------------------|---|
| Charlie Halstead, Berkshire Hathaway Jacklin | 5 |
|----------------------------------------------|---|

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

| | | | |
|------------------------------------------|-------------|-----------------------------------------|-------------|
| Tracy Penna, Windermere North | \$6,163,683 | Mollie Sweat, Coldwell Banker Tomlinson | \$4,674,904 |
| Nichole Andreasen, 4 Degrees Real Estate | 5,823,475 | Gayle Terry, Windermere Manito | 4,354,500 |
| Tanya Starkel, Keller Williams Spokane | 5,417,104 | Randy Wells, Windermere City Group | 4,206,122 |
| Steve Wright, Redfin | 5,351,610 | Pam Fredrick, John L. Scott Valley | 4,178,793 |
| Ryan Fowler, eXp Realty | 5,225,172 | Shane Bangle, Keller Williams Spokane | 4,151,897 |

TOP TEN LISTINGS SOLD YEAR TO DATE

| | | | |
|---------------------------------------------|--------------|----------------------------------------|-------------|
| Brad Boswell, RE/MAX of Spokane | \$12,581,409 | Jeremy Nichols, Greenstone Real Estate | \$6,654,367 |
| Brandon Marchand, Keller Williams Spokane | 8,484,425 | Kyleigh Carbon, D.R. Horton | 6,534,930 |
| Nichole Andreasen, 4 Degrees Real Estate | 8,337,213 | Gayle Terry, Windermere Manito | 6,416,000 |
| Kristi Green, Greenstone Real Estate | 7,508,665 | Tracy Penna, Windermere North | 5,781,265 |
| Seth Maefsky, Keller Williams Coeur d'Alene | 6,667,650 | Todd Spencer, Avalon 24 Real Estate | 5,670,592 |