



February 2, 2024

TOTAL MLS VOLUME FOR THE MONTH OF JANUARY, 2024

Net Closed Volume for the month of January 2024 was \$158,969,203. There were 1,205 listings processed, 413 closed sales. Compared to last month, Net Closed Volume is down \$51,866,747. Listings are up 541, sales are down 122. Compared to last year, Net Closed Volume is up \$23,734,331. Listings are up 271, sales are up 52. Mandatory sales volume was \$151,965,303. Non-Mandatory sales volume was \$7,003,900. Pending sales (figured on list price) were \$296,422,034. There were 695 pending sales processed.

MANDATORY MLS PROPERTIES JANUARY LEADERS

TOP TEN SALES

Maggie Rux, Windermere Manito	\$1,175,750	Stephen Barbieri, Goodale & Barbieri	\$702,500
Tanya Starkel, Keller Williams Spokane	787,037	Kyle Krug, John L. Scott, Inc	656,000
Tom Price, Berkshire Hathaway Home Service	769,600	Steve James, 4 Degrees Real Estate	650,000
Joel Haywood, Keller Williams Spokane	731,500	Justin Thoet, Haven Real Estate Group	623,450
Joel Elgee, Avalon 24 Real Estate	715,000	Elizabeth Boykin, Keller Williams Spokane	622,500

TOP TEN LISTINGS SOLD

Charlie Halstead, Berkshire Hathaway Jacklin	\$2,075,250	Brandi Graham-Snow, Windermere North	\$842,450
Jeff Thomas, 4 Degrees Real Estate	1,115,000	Brad Spears, Home Sales Spokane	722,975
Gayle Earling, Windermere Valley	900,000	Stephen Barbieri, Goodale & Barbieri	702,500
Brad Boswell, RE/MAX of Spokane	867,450	Suzette Alfonso, Windermere North	693,500
Michel Pitts, RE/MAX Select Assoc.	855,600	Sharon Jones, Jones Real Estate	673,738

MOST SALES

Shane Bangle, Keller Williams Spokane	1.5
Rich King, Keller Williams Spokane	1.5
Sarah Roy, eXp Realty	1.5
Maggie Rux, Windermere Manito	1.5
Toby Sullard, 4 Degrees Real Estate	1.5
Justin Thoet, Haven Real Estate Group	1.5

MOST LISTINGS SOLD

Charlie Halstead, Berkshire Hathaway Jacklin	5
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NON-MANDATORY MLS PROPERTIES JANUARY LEADERS

TOP TEN SALES

Gene Arger, G. Arger Company	\$725,000	Monika Klennert, Professional Realty Services	\$112,500
David Lawrence, Windermere North	345,000	Holly Blakley, 4 Degrees Real Estate	109,500
Joanne Pettit, John L Scott, Inc	237,500	Haydn Halsted, REAL Broker	82,950
Brent Stubbers, Keller Williams Coeur d'Alene	237,500	Jennifer Clemens, Keller Williams Spokane	81,250
Sherri Dotts, Keller Williams Colville	125,000	Kailey Aiello, Avalon 24 Real Estate	75,000

TOP TEN LISTINGS SOLD

Gene Arger, G. Arger Company	\$725,000	Dana Pendergrass, Professional Realty Services	\$237,500
David Lawrence, Windermere North	345,000	Steve Schalock, Windermere Chewelah	212,500
MaryAlice Gumaer, Savant Realty	325,000	Sherri Dotts, Keller Williams Colville	125,000
Luke Brown, Keller Williams Coeur d'Alene	317,500	Whitney Ward, Windermere North	112,500
Jim Elgee, Avalon 24 Real Estate	280,000	Holly Blakley, 4 Degrees Real Estate	109,500