



March 8, 2024

MLS WEEKLY NEWS & INFO

DON'T FORGET TO SPRING FORWARD THIS WEEKEND! REMEMBER TO SET YOUR CLOCKS ONE HOUR AHEAD

TOTAL MLS VOLUME FOR THE MONTH OF FEBRUARY 2024

Net Closed Volume for the month of February 2024 was \$186,210,736. There were 1,070 listings processed, 467 closed sales. Compared to last month, Net Closed Volume is up \$27,241,825. Listings are down 195, sales are up 54. Compared to last year, Net Closed Volume is up \$3,124,428. Listings are up 198, sales are up 69. Mandatory sales volume was \$178,138,636. Non-Mandatory sales volume was \$8,072,100. Pending sales (figured on list price) were \$348,316,268. There were 824 pending sales processed.

MANDATORY* MLS PROPERTIES FEBRUARY LEADERS

TOP TEN SALES

Erik Dordal, Windermere City Group	\$1,082,500	Chase Baxter, 4 Degrees Real Estate	\$849,952
Suzette Alfonso, Windermere North	910,500	Kathryn McInturff, eXp Realty	845,499
Blake Nelson, REAL Broker	892,500	Haydn Halsted, REAL Broker	812,499
Lee Ferrari, Redfin	854,500	Sherri Dotts, Keller Williams Colville	745,000
Chelsey Graves, Coldwell Banker Tomlinson	854,500	Kim Hagel, eXp Realty Branch	686,450

TOP TEN LISTINGS SOLD

Charlie Halstead, Berkshire Hathaway Jacklin	\$1,740,325	Logan Neil, Professional Realty Services	\$830,000
Sharla Jones, Greenstone Real Estate	1,262,690	Nick Salzwedel, Amplify Real Estate Services	828,450
Susan Andrews, New Home Star Washington	1,153,455	Khalil Beznaiguia, Windermere Manito	824,500
Chelsey Graves, Coldwell Banker Tomlinson	872,500	Marcy Mongan, Windermere Manito	770,000
Kira Roberts, D.R. Horton America's Builder	857,724	Lisa Tawney, Professional Realty Services	767,400

MOST SALES

Blake Nelson, REAL Broker 2.5

MOST LISTINGS SOLD

Charlie Halstead, Berkshire Hathaway Jacklin 4

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Blake Nelson, REAL Broker	\$1,246,238	Haydn Halsted, REAL Broker	\$1,048,974
Maggie Rux, Windermere Manito	1,175,750	Steve James, 4 Degrees Real Estate	941,500
Erik Dordal, Windermere City Group	1,082,500	Kim Hagel, eXp Realty Branch	930,950
Chase Baxter, 4 Degrees Real Estate	1,064,949	Gayle Terry, Windermere Manito	930,000
Elizabeth Boykin, Keller Williams Spokane	1,059,000	Suzette Alfonso, Windermere North	910,500

TOP TEN LISTINGS SOLD YEAR TO DATE

Charlie Halstead, Berkshire Hathaway Jacklin	\$3,815,575	Brandon Marchand, Keller Williams Spokane	\$1,243,200
Sharla Jones, Greenstone Real Estate	1,969,155	Brandi Graham-Snow, Windermere North	1,205,900
Brad Boswell, RE/MAX of Spokane	1,264,950	Nick Salzwedel, Amplify Real Estate Services	1,180,950
Shane Delaney, Coldwell Banker Tomlinson	1,261,500	Susan Andrews, New Home Star Washington	1,153,455
Joel Elgee, Avalon 24 Real Estate	1,248,750	Joell Watchorn, D.R. Horton America's Builder	1,115,639



March 8, 2024

NON-MANDATORY** MLS PROPERTIES FEBRUARY LEADERS

TOP TEN SALES

Adam Salas, eXp Realty Branch	\$1,797,500	Judy Kokanos, Heart and Homes NW Realty	\$82,500
Nolan Crossley, Keller Williams Coeur d'Alene	447,500	Chris Ennis, Century 21 Beutler & Assoc.	62,500
Don Hatch, Exit Real Estate North	250,000	Karen Conway, NextHome Cornerstone Realty	59,500
Kelly Stravens, Century 21 Beutler & Assoc.	212,000	Bryce Wetherell, eXp Realty	42,050
Ron Snyder, Windermere Kettle Falls	110,000	Kali Butler, Exit Real Estate Professionals	41,250

TOP TEN LISTINGS SOLD

Crissy Schinmann, Keller Williams Coeur d'Alene	\$447,500	Karl Kennedy, Keller Williams Spokane	\$125,000
Joel Elgee, Avalon 24 Real Estate	257,500	Palauni Ma Sun, Keller Williams Spokane	125,000
Eva Carper, Citibrokers	212,000	Ron Snyder, Windermere Kettle Falls	110,000
Dallas Lightner, LT Real Estate	185,000	Judy Kokanos, Heart and Homes NW Realty	82,500
Ryan Towner, LT Real Estate	185,000	Brenda Burk, Coldwell Banker Schneidmiller	75,000

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Adam Salas, eXp Realty Branch	\$1,797,500	Joanne Pettit, John L. Scott	\$237,500
Gene Arger, G. Arger Company	725,000	Brent Stubbers, Keller Williams Coeur d'Alene	237,500
Nolan Crossley, Keller Williams Coeur d'Alene	447,500	Kelly Stravens, Century 21 Beutler & Assoc.	212,000
David Lawrence, Windermere North	345,000	Ron Snyder, Windermere Kettle Falls	141,050
Don Hatch, Exit Real Estate North	250,000	Sherri Dotts, Keller Williams Colville	125,000

TOP TEN LISTINGS SOLD YEAR TO DATE

Gene Arger, G. Arger Company	\$725,000	Jim Elgee, Avalon 24 Real Estate	\$280,000
Crissy Schinmann, Keller Williams Coeur d'Alene	447,500	Joel Elgee, Avalon 24 Real Estate	257,500
David Lawrence, Windermere North	345,000	Dana Pendergrass, Professional Realty Services	237,500
MaryAlice Gumaer, Savant Realty	325,000	Steve Schalock, Windermere Chewelah	212,500
Luke Brown, Keller Williams Coeur d'Alene	317,500	Eva Carper, Citibrokers	212,000

* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.