



March 7, 2025

**DON'T FORGET TO SPRING FORWARD THIS WEEKEND! REMEMBER TO SET YOUR CLOCKS ONE HOUR AHEAD**

**TOTAL MLS VOLUME FOR THE MONTH OF FEBRUARY, 2025**

Net Closed Volume for the month of February 2025 was \$213,229,890. There were 979 listings processed, 507 closed sales. Compared to last month, Net Closed Volume is down \$5,772,206. Listings are down 508, sales are down 2. Compared to last year, Net Closed Volume is up \$27,019,154. Listings are down 91, sales are up 40. Mandatory sales volume was \$194,938,190. Non-Mandatory sales volume was \$18,291,700. Pending sales (figured on list price) were \$303,711,612. There were 729 pending sales processed.

**MANDATORY\* MLS PROPERTIES  
FEBRUARY LEADERS**

**TOP TEN SALES**

Lauren Apostol, Lennar Northwest	\$2,021,825	Tracy Penna, Windermere North	\$830,000
Traci Bemis, eXp Realty	1,320,000	Leif Tangvald, Kelly Right Real Estate	800,000
Ross Hamilton, Redfin	1,100,750	Dylan Barnufsky, D.R. Horton America's Builder	794,988
Lindsay Dahm, John L. Scott, Inc.	1,075,000	Latrice Williams, Vision Properties	763,750
Justin Thoet, Haven Real Estate Group	934,950	Alex Gavrilovici, eXp Realty	692,509

**TOP TEN LISTINGS SOLD**

Lauren Apostol, Lennar Northwest	\$4,647,788	Brad Boswell, RE/MAX of Spokane	\$1,119,612
Jennifer Strandberg, D.R. Horton America's Builder	2,768,580	Lindsay Dahm, John L. Scott, Inc.	950,000
Tanya Starkel, REAL Broker	2,334,600	Maria Walker, Windermere Manito	936,750
Sean Mims, Lennar Northwest	1,267,138	Justin Thoet, Haven Real Estate Group	760,625
Gayle Terry, Windermere Manito	1,177,500	Kyle Stennes, Kelly Right Real Estate	730,500

**MOST SALES**

Lauren Apostol, Lennar Northwest 4

**MOST LISTINGS SOLD**

Lauren Apostol, Lennar Northwest 10

**YEAR TO DATE LEADERS**

**TOP TEN SALES YEAR TO DATE**

Lauren Apostol, Lennar Northwest	\$3,259,225	Rob Hudkins, REAL Broker	\$1,731,445
Marie Pence, Windermere North	2,304,950	Tracy Penna, Windermere North	1,630,000
Traci Bemis, eXp Realty	2,230,000	Ross Hamilton, Redfin	1,458,250
Pat Kostecka, Amplify Real Estate Services	1,834,966	Cate Moye, Windermere Valley	1,430,500
Rebecca Flaherty, John L. Scott Valley	1,778,250	Brad Boswell, RE/MAX of Spokane	1,321,228

**TOP TEN LISTINGS SOLD YEAR TO DATE**

Lauren Apostol, Lennar Northwest	\$6,825,088	Dean McConnachie, Tomlinson Sotheby's Intrntl RE	\$1,850,000
Jennifer Strandberg, D.R. Horton America's Builder	4,754,710	Sean Mims, Lennar Northwest	1,807,088
Brad Boswell, RE/MAX of Spokane	3,023,233	Brandon Marchand, Keller Williams Spokane	1,768,450
Tanya Starkel, REAL Broker	2,639,600	Seth Maefsky, Keller Williams Coeur d'Alene	1,757,022
Gayle Terry, Windermere Manito	2,002,500	Kyle Krug, John L. Scott, Inc	1,699,200



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## NON- MANDATORY\*\* MLS PROPERTIES FEBRUARY LEADERS

### TOP TEN SALES

Jay Overholser, SDS Realty	\$1,817,000	Hunter Mackay, eXp Realty	\$280,000
Guy Preece, Live Real Estate	912,500	Hannah Scott, RE/MAX Centennial	252,500
Zach Wimberly, Avalon 24 Real Estate	473,375	Mindy Yount, eXp Realty	252,500
Jennifer Ivey, Tomlinson Sotheby's Intrntl RE	364,250	Paula Kamp, Paula's Pocket	217,500
Peggy Paullin, HomeSmart Elite Brokers	333,750	Katy Azar, Designed Real Estate	185,000

### TOP TEN LISTINGS SOLD

Joel Pearl, Joel Pearl Group	\$1,868,000	Angela Newcomb, EXIT Real Estate Professionals	\$305,000
Jay Overholser, SDS Realty	1,817,000	Luke Brown, REAL Broker	252,500
Julie Kuhlmann, Coldwell Banker Tomlinson	650,000	Paula Kamp, Paula's Pocket	217,500
Joel Elgee, Avalon 24 Real Estate	473,375	Bob Cooke, R.H. Cooke & Associates	185,000
Crissy Schinmann, Keller Williams Coeur d'Alene	380,000	Beth Mulligan, Avalon 24 Real Estate	162,500

## YEAR TO DATE LEADERS

### TOP TEN SALES YEAR TO DATE

Jay Overholser, SDS Realty	\$1,817,000	Peggy Paullin, HomeSmart Elite Brokers	\$333,750
Guy Preece, Live Real Estate	912,500	Jessie Crye, Savant Realty	290,000
Zach Wimberly, Avalon 24 Real Estate	473,375	Hunter Mackay, eXp Realty	280,000
Joel Pearl, Joel Pearl Group	400,000	Luke Brown, REAL Broker	256,500
Jennifer Ivey, Tomlinson Sotheby's Intrntl RE	364,250	Hannah Scott, RE/MAX Centennial	252,500

### TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$2,268,000	Joel Elgee, Avalon 24 Real Estate	\$555,875
Jay Overholser, SDS Realty	1,817,000	Crissy Schinmann, Keller Williams Coeur d'Alene	380,000
Luke Brown, REAL Broker	1,728,000	Angela Newcomb, EXIT Real Estate Professionals	305,000
Julie Kuhlmann, Coldwell Banker Tomlinson	650,000	Jessie Crye, Savant Realty	290,000
Jonathan Bich, Coldwell Banker Tomlinson	610,000	Cody Kerr, Coldwell Banker Tomlinson	269,000

\* The mandatory reports will now include all Residential properties in the service area of the SR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

\*\* Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.