



April 4, 2025

TOTAL MLS VOLUME FOR THE MONTH OF MARCH, 2025

Net Closed Volume for the month of March, 2025 was \$255,754,647. There were 1,572 listings processed, 605 closed sales. Compared to last month, Net Closed Volume is up \$42,524,757. Listings are up 593, sales are up 98. Compared to last year, Net Closed Volume is down \$5,235,000. Listings are up 264, sales are up 3. Mandatory sales volume was \$247,872,042. Non-Mandatory sales volume was \$7,882,605. Pending sales (figured on list price) were \$442,112,749. There were 1,025 pending sales processed.

**MANDATORY* MLS PROPERTIES
MARCH LEADERS**

TOP TEN SALES

Marcy Martin, R.H. Cooke & Associates	\$1,244,250	Melissa Murphy, Prime Real Estate Group	\$925,975
Rebecca Flaherty, John L. Scott Valley	1,042,422	Tony Vaughn, Windermere Manito	909,500
Lee Ferrari, Redfin	981,000	Shannon Grady, D.R. Horton America's Builder	899,176
Shannon Beckner, Coldwell Banker Tomlinson	976,750	David Jones, John L. Scott, Inc.	897,195
Madison Molan, Century 21 Beutler & Assoc.	958,290	Darcy McMurray, eXp Realty	885,000

TOP TEN LISTINGS SOLD

Jennifer Strandberg, D.R. Horton America's Builder	\$4,676,280	Heidi Barker, New Home Star Washington	\$1,140,588
Lauren Apostol, Lennar Northwest	2,672,263	Patricia O'Callaghan, Century 21 Beutler & Assoc.	1,035,540
Brad Boswell, RE/MAX of Spokane	1,513,274	Lisa Thome, John L. Scott, Inc.	932,500
Jeremy Nichols, Greenstone Real Estate	1,259,261	Alyssa Curnutt, REAL Broker	927,450
Steve Jones, Windermere Valley	1,207,500	Gayle Terry, Windermere Manito	922,500

MOST SALES

Marcy Martin, R.H. Cooke & Associates 2.5

MOST LISTINGS SOLD

Jennifer Strandberg, D.R. Horton America's Builder 10.75

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Lauren Apostol, Lennar Northwest	\$4,084,150	Marcy Martin, R.H. Cooke & Associates	\$2,153,625
Rebecca Flaherty, John L. Scott Valley	2,820,672	Pat Kostecka, Amplify Real Estate Services	1,834,966
Tracy Penna, Windermere North	2,314,500	Rob Hudkins, REAL Broker	1,731,445
Marie Pence, Windermere North	2,304,950	Brad Boswell, RE/MAX of Spokane	1,663,349
Traci Bemis, eXp Realty	2,230,000	Ross Hamilton, Redfin	1,612,250

TOP TEN LISTINGS SOLD YEAR TO DATE

Lauren Apostol, Lennar Northwest	\$9,896,050	Tanya Starkel, REAL Broker	\$2,699,600
Jennifer Strandberg, D.R. Horton America's Builder	9,529,739	Kristi Green, Greenstone Real Estate	2,391,171
Brad Boswell, RE/MAX of Spokane	4,536,507	Sean Mims, Lennar Northwest	2,378,275
Gayle Terry, Windermere Manito	2,925,000	Seth Maefsky, Keller Williams Coeur d'Alene	2,322,022
Steve Jones, Windermere Valley	2,900,500	Lilia Sandberg, D.R. Horton America's Builder	2,130,393



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NON- MANDATORY MLS PROPERTIES
MARCH LEADERS**

TOP TEN SALES

Luke Brown, REAL Broker	\$274,637	Henry Fusaro, REAL Broker	\$149,687
Beth Anderson, John L. Scott Valley	270,000	Andrey Morgunov, Haven Real Estate Group	137,000
Janna McRoy, Solid Ground Real Estate	270,000	Alicia Malsam, Keller Williams Spokane	124,500
Pollianna Dickinson-Jones, Exit RE Professionals	175,000	Susan Conner, Amplify Real Estate Services	121,750
Bob Travis, Windermere Manito	149,950	Dallas Widmark, Coldwell Banker Lake Chelan	105,000

TOP TEN LISTINGS SOLD

Luke Brown, REAL Broker	\$694,325	Lindy Orozco, John L. Scott, Inc.	\$180,683
Michel Pitts, RE/MAX Select Associates	325,000	Michael Schmidt, John L. Scott, Inc.	180,683
Jacob Spencer, Coldwell Banker Tomlinson	270,000	Pollianna Dickinson-Jones, Exit RE Professionals	175,000
Jon Van Anrooy, Windermere City Group	230,000	Todd Spencer, Coldwell Banker Tomlinson	156,500
Danika Giard, eXp Realty	223,750	Bob Travis, Windermere Manito	149,950

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Jay Overholser, SDS Realty	\$1,817,000	Abbey Parsons, Coldwell Banker Tomlinson	\$395,000
Guy Preece, Live Real Estate	912,500	Jennifer Ivey, Tomlinson Sotheby's Intrntl RE	364,250
Luke Brown, REAL Broker	531,137	Ryan Towner, LT Real Estate	362,500
Zach Wimberly, Avalon 24 Real Estate	473,375	Peggy Paullin, HomeSmart Elite Brokers	333,750
Joel Pearl, Joel Pearl Group	400,000	Jessie Crye, Savant Realty	290,000

TOP TEN LISTINGS SOLD YEAR TO DATE

Luke Brown, REAL Broker	\$2,714,325	Ryan Towner, LT Real Estate	\$629,167
Joel Pearl, Joel Pearl Group	2,268,000	Jonathan Bich, Coldwell Banker Tomlinson	610,000
Jay Overholser, SDS Realty	1,817,000	Joel Elgee, Avalon 24 Real Estate	555,875
Julie Kuhlmann, Coldwell Banker Tomlinson	650,000	Abbey Parsons, Coldwell Banker Tomlinson	395,000
Dallas Lightner, LT Real Estate	629,167	Crissy Schinmann, Keller Williams Coeur d'Alene	380,000

* The mandatory reports will now include all Residential properties in the service area of the SR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.