



May 2, 2025

TOTAL MLS VOLUME FOR THE MONTH OF APRIL 2025

Net Closed Volume for the month of April 2025 was \$284,618,373. There were 1,833 listings processed, 650 closed sales. Compared to last month, Net Closed Volume is up \$28,863,726. Listings are up 311, sales are up 45. Compared to last year, Net Closed Volume is down \$26,332,253. Listings are up 147, sales are down 48. Mandatory sales volume was \$273,320,393. Non-Mandatory sales volume was \$11,297,980. Pending sales (figured on list price) were \$497,083,621. There were 1,091 pending sales processed.

**MANDATORY* MLS PROPERTIES
APRIL LEADERS**

TOP TEN SALES

Marcy Martin, R.H. Cooke & Assoc.	\$1,754,885	Kurt Burgan, Haven Real Estate Group	\$981,447
Kathryn McInturff, eXp Realty	1,212,000	Rebecca Flaherty, John L. Scott Valley	952,697
Brian Smalley, First Look Real Estate	1,150,975	Tracy Penna, Windermere North	947,500
Steven Kepler, Windermere Liberty Lake	1,042,500	Chris Ennis, Century 21 Beutler & Assoc.	915,250
Mary Marr, Windermere Manito	1,025,000	Leif Tangvald, Kelly Right Real Estate	907,950

TOP TEN LISTINGS SOLD

Lauren Apostol, Lennar Northwest	\$4,574,038	Kristina Carlson, eXp Realty	\$1,236,250
Jennifer Strandberg, D.R. Horton America's Builder	3,201,848	Jeremy Nichols, Greenstone Real Estate	1,190,408
Marcy Singleton, Keller Williams Spokane	1,699,130	Chase Baxter, eXp Realty 4 Degrees	1,054,575
Brad Boswell, RE/MAX of Spokane	1,693,657	David Reynolds, Source Real Estate	1,051,500
Andrea Sitton, Century 21 Beutler & Assoc.	1,343,750	Kathryn McInturff, eXp Realty	1,018,000

MOST SALES

Marcy Martin, R.H. Cooke & Assoc. 3.5

MOST LISTINGS SOLD

Lauren Apostol, Lennar Northwest 9.25

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Lauren Apostol, Lennar Northwest	\$4,981,550	Marie Pence, Windermere North	\$2,398,886
Marcy Martin, R.H. Cooke & Assoc.	3,908,510	Ross Hamilton, Redfin	2,264,200
Rebecca Flaherty, John L. Scott Valley	3,773,369	Brad Boswell, RE/MAX of Spokane	2,262,055
Tracy Penna, Windermere North	3,262,000	Traci Bemis, eXp Realty	2,230,000
Kathryn McInturff, eXp Realty	2,706,497	Steven Kepler, Windermere Liberty Lake	2,202,500

TOP TEN LISTINGS SOLD YEAR TO DATE

Lauren Apostol, Lennar Northwest	\$14,470,088	Seth Maefsky, Keller Williams Coeur d'Alene	\$3,126,397
Jennifer Strandberg, D.R. Horton America's Builder	12,731,587	Jeremy Nichols, Greenstone Real Estate	3,050,669
Brad Boswell, RE/MAX of Spokane	6,230,164	Sean Mims, Lennar Northwest	3,025,213
Steve Jones, Windermere Valley	3,278,000	Heidi Barker, New Home Star Washington	3,010,407
Kristi Green, Greenstone Real Estate	3,270,972	Gayle Terry, Windermere Manito	2,925,000



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NON- MANDATORY MLS PROPERTIES
APRIL LEADERS**

TOP TEN SALES

Chase Baxter, eXp Realty 4 Degrees	\$315,000	Jon Merkel, Citibrokers	\$80,000
Jennifer Shupe, Real Estate Marketplace	225,000	Stacy Montoya, Heartwarming Homes Realty	67,500
Lacey Brown, EXIT Real Estate Professionals	222,500	Tristan Bach, Keller Williams Spokane	65,000
Jane Reilly, Real Estate Marketplace	175,000	Steve Freeman, Keller Williams	60,000
Kim Hynes, Windermere Valley	165,000	Nellie Otoupalik, Amplify Real Estate Services	55,000

TOP TEN LISTINGS SOLD

Scooter Gillis, Keller Williams Coeur d'Alene	\$1,905,000	Luke Brown, REAL Broker	\$229,950
Joel Pearl, Joel Pearl Group	749,488	Jennifer Shupe, Real Estate Marketplace	225,000
Robert Bond, The Experience Northwest	465,000	Lacey Brown, EXIT Real Estate Professionals	222,500
Chase Baxter, eXp Realty 4 Degrees	315,000	Jane Reilly, Real Estate Marketplace	175,000
Stacy Jacobsen, Coldwell Banker Tomlinson	282,500	Bettina Ricker, Best Choice Realty	110,000

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Jay Overholser, SDS Realty	\$1,817,000	Joel Pearl, Joel Pearl Group	\$400,000
Guy Preece, Live Real Estate	912,500	Abbey Parsons, Coldwell Banker Tomlinson	395,000
Luke Brown, REAL Broker	531,137	Jennifer Ivey, Tomlinson Sotheby's Intrntl RE	364,250
Evan Cofer, Keller Williams Coeur d'Alene	497,500	Ryan Towner, LT Real Estate	362,500
Zach Wimberly, Avalon 24 Real Estate	473,375	Peggy Paullin, HomeSmart Elite Brokers	333,750

TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$3,017,488	Dallas Lightner, LT Real Estate	\$629,167
Luke Brown, REAL Broker	2,944,275	Ryan Towner, LT Real Estate	629,167
Scooter Gillis, Keller Williams Coeur d'Alene	1,905,000	Jonathan Bich, Coldwell Banker Tomlinson	610,000
Jay Overholser, SDS Realty	1,817,000	Joel Elgee, Avalon 24 Real Estate	555,875
Julie Kuhlmann, Coldwell Banker Tomlinson	650,000	Brenda Burk, Coldwell Banker Schneidmiller	515,500

* The mandatory reports will now include all Residential properties in the service area of the SR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.