



June 6, 2025

TOTAL MLS VOLUME FOR THE MONTH OF MAY, 2025

Net Closed Volume for the month of May, 2025 was \$397,136,549. There were 1,913 listings processed, 852 closed sales. Compared to last month, Net Closed Volume is up \$75,074,462. Listings are up 80, sales are up 116. Compared to last year, Net Closed Volume is down \$10,832,765. Listings are down 66, sales are down 40. Mandatory sales volume was \$383,379,321. Non-Mandatory sales volume was \$13,757,228. Pending sales (figured on list price) were \$539,310,948. There were 1,138 pending sales processed.

MANDATORY* MLS PROPERTIES MAY LEADERS

TOP TEN SALES

Melissa Murphy, Prime Real Estate Group	\$2,391,000	Justin Thoet, Windermere Valley	\$1,167,450
Kyle Krug, John L. Scott, Inc.	1,641,500	Kurt Antone Burgan, Haven Real Estate Group	1,119,600
Deanna Martin, Professional Realty Services	1,332,450	Gayle Terry, Windermere Manito	1,111,250
Kali Butler, EXIT Real Estate Professionals	1,267,000	Pat Kostecka, Amplify Real Estate Services	1,103,500
Jason Malone, Windermere North	1,194,950	Rebecca Zupkus, Keller Williams Spokane	1,074,900

TOP TEN LISTINGS SOLD

Lauren Apostol, Lennar Northwest	\$6,326,852	Jeremy Nichols, Greenstone Real Estate	\$1,985,875
Jennifer Strandberg, D.R. Horton America's Builder	3,095,222	Mary Marr, Windermere Manito	1,750,000
Kathy Bixler, Coldwell Banker Tomlinson	2,086,875	Suzy Dix, Windermere Manito	1,611,000
Melissa Murphy, Prime Real Estate Group	2,008,250	Marcy Martin, R.H. Cooke & Associates	1,568,242
Brad Boswell, RE/MAX of Spokane	1,995,190	Leif Tangvald, Keller Right Real Estate	1,514,900

MOST SALES

Katie Boylan, Haven Real Estate Group	2.5
Kali Butler, EXIT Real Estate Professionals	2.5
Kyle Krug, John L. Scott, Inc.	2.5

MOST LISTINGS SOLD

Lauren Apostol, Lennar Northwest	12
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YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Lauren Apostol, Lennar Northwest	\$5,429,000	Kathryn McInturff, eXp Realty	\$3,336,497
Rebecca Flaherty, John L. Scott Valley	4,557,768	John Kennedy, Windermere Valley	2,972,449
Marcy Martin, R.H. Cooke & Associates	4,385,985	Pat Kostecka, Amplify Real Estate Services	2,938,466
Melissa Murphy, Prime Real Estate Group	3,921,725	Traci Bemis, eXp Realty	2,859,950
Tracy Penna, Windermere North	3,902,000	Kurt Antone Burgan, Haven Real Estate Group	2,857,044

TOP TEN LISTINGS SOLD YEAR TO DATE

Lauren Apostol, Lennar Northwest	\$20,996,915	Gayle Terry, Windermere Manito	\$4,333,750
Jennifer Strandberg, D.R. Horton America's Builder	15,826,808	Kathy Bixler, Coldwell Banker Tomlinson	4,234,125
Brad Boswell, RE/MAX of Spokane	8,225,354	Sean Mims, Lennar Northwest	4,118,252
Jeremy Nichols, Greenstone Real Estate	5,036,544	Seth Maefsky, Keller Williams Coeur d'Alene	3,888,397
Lisa Thome, John L. Scott, Inc.	4,482,450	Kyle Krug, John L. Scott, Inc.	3,702,350



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NON- MANDATORY** MLS PROPERTIES MAY LEADERS

TOP TEN SALES

Ryan Fowler, eXp Realty	\$675,000	Drew Williams, Keller Williams Spokane	\$168,500
Julie Hartling, Kelly Right Real Estate	324,950	Rose Morningstar, Extant Realty	142,500
Adam Salas, REAL Broker	250,000	Crystal Delaney, eXp Realty	122,500
Chris Di Cicco, Keller Williams Coeur d'Alene	230,000	Rust Brown, Amplify Real Estate Services	107,475
Sawyer Bardwell, RE/MAX Select Associates	224,950	McKenzie Bartle, Windermere Liberty Lake	95,000

TOP TEN LISTINGS SOLD

Joel Pearl, Joel Pearl Group	\$2,941,250	Adam Salas, REAL Broker	\$250,000
Kathryn McInturff, eXp Realty	412,500	Chris Di Cicco, Keller Williams Coeur d'Alene	230,000
Francesca Baier, First Look Real Estate	337,500	Katie McDaris Marks, EXIT Real Estate Professionals	180,000
Jennifer Collins, First Look Real Estate	337,500	Hunter Mackay, eXp Realty	162,475
Ron Snyder, Windermere Kettle Falls	267,450	April Moore, eXp Realty	162,475

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Jay Overholser, SDS Realty	\$1,817,000	Zach Wimberly, Avalon 24 Real Estate	\$473,375
Guy Preece, Live Real Estate	912,500	Joel Pearl, Joel Pearl Group	400,000
Ryan Fowler, eXp Realty	675,000	Abbey Parsons, Coldwell Banker Tomlinson	395,000
Luke Brown, REAL Broker	531,137	Jennifer Ivey, Tomlinson Sotheby's Intrntl RE	364,250
Evan Cofer, Keller Williams Coeur d'Alene	497,500	Ryan Towner, LT Real Estate	362,500

TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$5,958,738	Dallas Lightner, LT Real Estate	\$629,167
Luke Brown, REAL Broker	2,944,275	Ryan Towner, LT Real Estate	629,167
Scooter Gillis, Keller Williams Coeur d'Alene	1,905,000	Jonathan Bich, Coldwell Banker Tomlinson	610,000
Jay Overholser, SDS Realty	1,817,000	Joel Elgee, Avalon 24 Real Estate	555,875
Julie Kuhlmann, Coldwell Banker Tomlinson	650,000	Brenda Burk, Coldwell Banker Schneidmiller	515,500

* The mandatory reports will now include all Residential properties in the service area of the SR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.