



## August 1, 2025

### TOTAL MLS VOLUME FOR THE MONTH OF JULY 2025

Net Closed Volume for the month of July 2025 was \$364,683,056. There were 1,921 listings processed, 789 closed sales. Compared to last month, Net Closed Volume is down \$14,769,260. Listings are up 106, sales are down 15. Compared to last year, Net Closed Volume is up \$15,667,342. Listings are up 358, sales are down 5. Mandatory sales volume was \$337,193,229. Non-Mandatory sales volume was \$27,489,827. Pending sales (figured on list price) were \$461,740,755. There were 1,024 pending sales processed.

### **MANDATORY\* MLS PROPERTIES JULY LEADERS**

#### TOP TEN SALES

Melissa Murphy, Prime Real Estate Group	\$1,730,000	Kurt Antone Burgan, Haven Real Estate Group	\$1,216,250
Steve Jones, Windermere Valley	1,362,000	Joe Lanet, Windermere Manito	1,178,425
Alyssa Curnutt, REAL Broker	1,301,000	Emiley Rios, eXp Realty	1,166,387
Gayle Terry, Windermere Manito	1,290,000	Lisa Thome, John L. Scott, Inc.	1,141,810
Lindsay Dahm, John L. Scott, Inc.	1,235,000	Roger Williamson, Windermere Valley	1,125,000

#### TOP TEN LISTINGS SOLD

Jennifer Strandberg, DR Horton America's Builder	\$3,776,840	Pam Fredrick, John L. Scott Valley	\$1,433,250
Joel Elgee, Avalon 24 Real Estate	2,246,250	BethAnn Long, RE/MAX Inland Empire	1,389,450
Tracy Penna, Windermere North	1,609,750	Robert Bond, The Experience Northwest	1,237,500
Tanya Starkel, REAL Broker	1,476,350	Andrew Graham, Avalon 24 Real Estate	1,192,200
Trisha Bean, John L. Scott Valley	1,433,250	Erik Dordal, Windermere City Group	1,189,738

#### MOST SALES

Emiley Rios, eXp Realty 2.75

#### MOST LISTINGS SOLD

Jennifer Strandberg, DR Horton America's Builder 8.75

### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

Melissa Murphy, Prime Real Estate Group	\$8,014,947	Marie Pence, Windermere North	\$4,804,511
Rebecca Flaherty, John L. Scott Valley	7,374,493	Kurt Antone Burgan, Haven Real Estate Group	4,310,794
Lauren Apostol, Lennar Northwest	6,644,992	Gayle Terry, Windermere Manito	4,226,250
Tracy Penna, Windermere North	5,659,497	Haydn Halsted, REAL Broker	4,070,475
Kathryn McInturff, eXp Realty	4,850,747	Pat Kostecka, Amplify Real Estate Services	3,853,466

#### TOP TEN LISTINGS SOLD YEAR TO DATE

Lauren Apostol, Lennar Northwest	\$24,440,012	Tanya Starkel, REAL Broker	\$6,610,450
Jennifer Strandberg, DR Horton America's Builder	23,102,857	Seth Maefsky, Keller Williams Coeur d'Alene	6,019,822
Brad Boswell, RE/MAX of Spokane	10,323,529	Gayle Terry, Windermere Manito	5,375,250
Jeremy Nichols, Greenstone Real Estate	7,915,951	Kathy Bixler, Coldwell Banker Tomlinson	5,337,250
Lisa Thome, John L. Scott, Inc.	6,757,400	Heidi Powell, New Home Star Washington	5,270,808